



MILESTONE BANKING SOLUTIONS

A dedicated provider of leading banking industry knowledge and experience through offerings of consulting, project delivery and staffing for key systems roles and subject matter experts.

Our Banking Knowledge... our reputation as a provider of key subject matter expertise and overall banking project management knowledge. We have maintained a track record of success when asked to participate in complex project decisions and assist with the management of unexpected outcomes.

Our Banking Experience... What is unique about the Milestone management and relationship team is that we are a complement of former banking business and program managers. We share a deep understanding of your needs and the unique challenges faced in every-day situations.

Over Many Years, We Have Developed...relationships with the most experienced and most talented banking consulting professionals in our space. We can offer and deliver superior guidance and support when managing unique and dynamic environments.

Our Reach Of Our Banking Services... allows our team to respond to IT, Operation, and the internal Business units. Milestone provides guidance and support when addressing regulatory, compliance, and audit implications for SOX, BASEL II, Patriot, HIPPA and global privacy and security standards.

Our Banking "Turn-Key" Project Solutions ... for Mergers & Acquisition, QA, Customized Modifications, Data Integrity, Privacy and Security, as well as third party opinions. We can offer efficient solutions for the installation, configuration and systems integration for package software products which are the industries best known banking solutions.

Close support of Core Systems Processing and integration of packaged software and delivery systems from **Fidelity®/ Metavante®, fiserv®, Hogan®, afs®, TriSyn®, Shaw®, S1®, TSYS®, HARLAND®, jack henry®, CGI®/AMS®, online RESOURCES®, and FUNDtech®.**

Core Functions

DEPOSITS/Savings Time/IRA
LOANS Retail, Commercial,
Mortgage and Installment
ATM/DEBIT/ACH
Quality Assurance
CIF / CIS
Originations Systems
IP Image and remote capture

Business / Operations

Wealth and Capital Management
Business Process Improvement
Credit Decisioning
Audit / Compliance /
Reconciliation
Loss Mitigation/ Charge-Offs
Branch Automation
eChannel Delivery
Online Banking- Bill-Pay

Project Solutions (Turn-key)

Mergers and Acquisitions
Regulatory / Compliance
Packaged Software Release
System Conversion/ Upgrade
Outsourced Service & Support

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www.milestonebankingsolutions.com

Why is it important to you that we dedicate ourselves to banking?

We excel when asked to develop superior working and communication channels. These channels can measurably improve the smooth flow of business ideas that later become the new products and services which are in demand in today's competitive banking marketplace. This means our customers realize time savings through earlier ramp-up so that staged goals and end results are achieved much faster.

What is best about the experience offered by Milestone?

The advantages of engaging the Milestone team become readily apparent when we begin to leverage and apply our group's collective banking knowledge to issues attracting attention and concern. Successes in other banking environments help us use recent perspectives when practicing Business Process Improvements and Modeling, as well as other best-in-breed processes.

How is value created when we apply our subject knowledge?

Our consulting, project and augmented teams offer a wide range of experienced banking platforms and subject matter experts who have spent their careers supporting various banking projects with challenges that are similar in many ways to those we tend to find in today's banking cultures. Many of our repeat performers are well suited to needs and analysis which require the most senior and experienced product and service knowledge.

What are some other advantages realized through a partnership with us?

The Milestone Consulting Team is perfectly suited to addressing the unique needs and other challenges that often follow after periods of change, consolidation, downsizing, and enterprise systems integration. The larger portion of our consulting team have gained more than 20+ years of banking industry experience and most have more than 15 years of application expertise at the systems level.

Why should you include Milestone when deciding to outsource project work?

Our engagement and delivery team can lend augmented position support or respond with turn-key solutions to a wide range of banking request. We are comfortable with projects that involve custom application changes and systems integrations which require a specialized focus. Our customers benefit from our previous successes when we perform successful troubleshooting to the unexpected occurrences which also avoids the costly delays associated with them.

What Are Milestone Customers Saying?

“The consultant Project Managers and Business Systems Analyst from Milestone consistently demonstrate a high degree of professionalism and represent the department well when interacting with other areas of the bank. I can depend on the Milestone relationship managers to offer excellent and sound judgments. These are some of the reasons that I often bring their staff back in year after year.”

“I have used Milestone for a number of years to help support my team's large project initiatives and complex system integrations because their consultants not only have many years of experience in banking but also years of the specialized skills at the systems level.”

“When you have relied on project services as often as I have, you keep the company of service firms that can be relied on time and time again. The relationship managers at Milestone continue to demonstrate that they can provide on-time project support that meets the requirements that we give them.”

“When we outsource key project roles, Milestone managers can be trusted to make accurate assessments on the strengths and skills that their Project Managers, Business Analysts, and Business Systems Analyst deliver. Because they have invested the necessary time in understanding our area, they continue to get better and better at proposing alternate allocation strategies.”

“Milestone has become of the most respected companies we look to when we request consulting support. In the many years that I have been working with vendors, I have learned to rely on Milestone because of the high caliber talent that they have provided to me in I.T.”